

## **Report of Expert Lecture on Tenders**

Guest speaker: Mr. Venkat Patil

Date: 02/03/2016, Wednesday

Time: 10.30 pm

On 2<sup>nd</sup> of March 2016, a seminar was arranged by the Department of Civil Engineering, Bharati Vidyapeeth's College of Engineering, Lavale for the students of final year civil engineering.

A very well educated and well known person, Mr. Venkat Patil was the speaker for this seminar. Mr. Patil completed his Bachelor's degree in the year 1992. He worked as a regional head for the very reputed company, Shapoorji & Palonji from 1993-2004, almost for 10 years. He then joined ARAI as senior project incharge. After that, in 2007 to 2009 he was with DAR group, the world's Rank 8<sup>th</sup> organization. In 2009-2015 he joined Transpect Org. & since then he is with Technocon Services as Technical Director for India region.

Mr. Venkat started with a brief scope of Civil engineering stating various terms such as General contracting, Engineering consultants, Engineering material testing, Water desalination, Solid waste management, etc.

He then explained the basic model of engineering constraints required regarding the syllabus we have. These were the studies required along with some important methods the company's requirements are.

After the briefing mentioned above the main topic of tenders and tendering documents was started. He stated, "Tendering is the documentation of work as commercial, technical, etc. tender document is the engineering document. He also gave an idea about tendering laws used in their countries. The Indian government uses the normal contracting whereas the private company's refer the Tendering laws like other countries.

Mr. Venkat also briefed and explained tendering formats which included; name of client, name of engineering company and project management, structural consultants, location of project, type of tender, duration of tender, validity of offer, retention, etc. Such terms of tendering were very properly & widely explained by him giving various examples.

In between of the seminar, couples of questions were asked by our Prof. Mokashi sir, to which the respected speaker cleared it with description & examples. Mr. Venkat Patil also involved the students into the interactions. The calculations regarding the materials for work with some example were determined on the board by him & he involved the students with the calculations.

A very wide knowledge was exhibited by Mr. Venkat Patil & it was a very helpful session for the students. I thank the department staff for arranging such a great lecture which cleared the basic ideas regarding the subject. I wish such lectures will be conducted in future also.